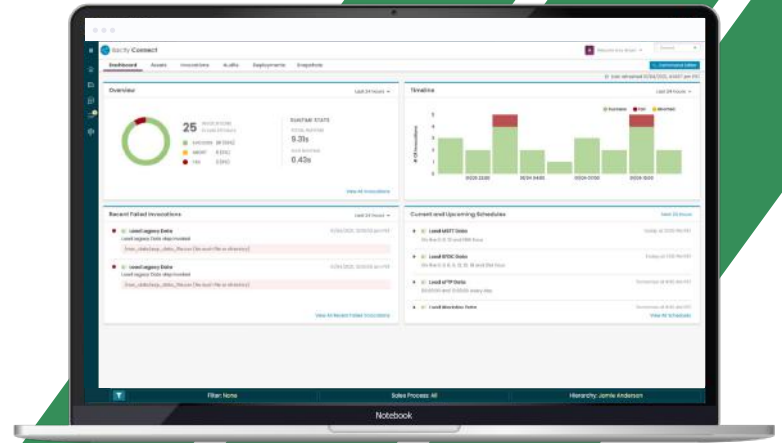


# Automate Data Integration Processes

Streamline the flow of data across solutions through standards-based data integration



As organizations invest in technology to automate business processes, they can be left with disconnected systems, processes and data that result in inefficiencies and siloed teams.

Xactly Connect is a purpose-built platform designed to automate and integrate the secure flow of data from business applications across Xactly solutions. Connect enables organizations to apply custom business logic to data flows and use standardized automation processes to combine Xactly data with internal and external data sources.



## EXPERIENCE AN INTUITIVE USER INTERFACE

Improve visibility into software integration processes through an easy-to-use dashboard and graphical UI. Manage, create and maintain data flows in an intuitive web-based interface that includes out-of-the-box reporting and analytics.



## ACCESS OPEN AND SCALABLE ARCHITECTURE

Utilize self-implementation or turnkey services to manage your integration processes. Connect's query and ETL syntax is based on ANSI SQL. This sits over REST APIs, extending the breadth of apps that can natively leverage Xactly Connect.



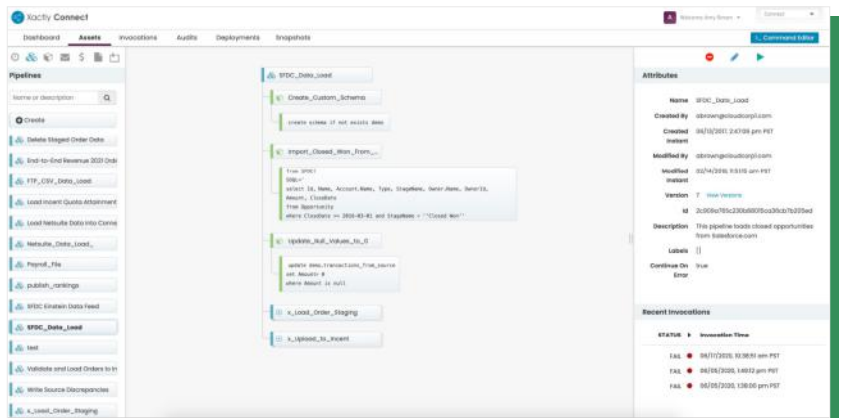
## AUTOMATE CUSTOM BUSINESS PROCESSES

Equip your organization with the tools to apply custom business logic to standardize automation processes encompassing compensation, sales planning and territory allotment.



## INTEGRATE WITH EXISTING BUSINESS SYSTEMS

Leverage our secure built-in integrations or ODBC/JDBC drivers, ETL and REST APIs to integrate with customer relationship management (CRM), enterprise resource management (ERP), human capital management (HCM) and other enterprise systems.



The screenshot shows the Xactly Command Editor interface. On the left is a 'Schema Hierarchy' tree with folders like 'abc', 'alignstar', 'terr\_account', etc. The main area is the 'Command Editor' with a SQL query:

```

1 select * from xc_commission limit 100
2
3 select
4   participant_name,
5   earning_group_name,
6   sum(amount)
7 from xactly_xc_payment
8 where PERIOD_NAME = '2012'
9 group by participant_name, earning_group_name
10
11

```

Below the query, it says 'Command executed successfully.' and 'Results 1 to 100 of 103'. The results table is as follows:

COMMISSION ID	VERSION	NAME	IS ACTIVE	AMOUNT	AMOUNT UNIT TYPE ID	AMOUNT DISPLAY SYMBOL	PERIOD ID	PERIOD NAME	PARTICIPANT ID	PARTICIPANT NAME	POSITION ID	POSITION NAME	CREDIT ID	CREDIT NAME	ORDER ITEM ID
1892308	0	Total Margin Commission	1	-35,58641	33576334	USD	33576276	JAN-2012	33649894	Yvonne Jones (1104)	33650180	AE Jones	14919483	Total Margin Credit	6484277
1892308	0	Product Revenue Commission	1	35,66798	33576334	USD	33576276	JAN-2012	33649894	Yvonne Jones (1104)	33650180	AE Jones	14919895	Product Revenue Credit	6484765
1892310	0	Total Margin Commission	1	41,00348	33576334	USD	33576276	JAN-2012	33649894	Yvonne Jones (1104)	33650180	AE Jones	14919900	Total Margin Credit	6484765

**“Xactly Connect was key for us, it saves us 172 hours a month. We have been able to re-purpose that time and look at things more strategically to add value to the business.”**

**JESSICA OWEN**

Director, Compensation Consulting, Client Interaction,  
and Emerging Business, Cox Automotive



## Why Xactly Connect®?

Xactly connect is an add on to Xactly’s cloud based products that allows for a more seamless integration between data within Xactly solutions and a company’s internal and external data points. Connect is the only sales performance management integration solution built on ANSI SQL.

The bedrock of generating intelligent revenue is the data that informs it. With built-in connectors to a variety of platforms including Salesforce, companies can leverage data from multiple sources and Xactly solutions to inform the work done by Xactly’s purpose-built solutions as well as supportive processes companies have.

**>> READY TO GET STARTED? <<**

To learn more about Xactly Connect®, visit our website to request a [demo](#).

## ABOUT XACTLY

Xactly has helped thousands of companies and millions of sellers around the world beat their revenue targets. Using Xactly’s solutions, leaders look past the current quarter to create revenue streams for long-term growth.

The Xactly [Intelligent Revenue Platform](#) marries artificial intelligence and 17 years of proprietary data in easy-to-use applications. Sentiment, process and trend analysis come together to form accurate machine forecasts. Quick identification and implementation of revenue plan, quota and territory improvements is easy. And, rapid calculation of even the most complex compensation plans keeps sales reps motivated and on track. This makes the Xactly Intelligent Revenue Platform the only solution that aligns seller behavior with boardroom strategy to create a resilient, predictable and profitable business.

